



# Governor's Bulletin Georgia District

[www.pilotgeorgia.org](http://www.pilotgeorgia.org)



## *"Pilots Touching the Lives of Others"*

October is a busy month! First, we begin with the Brain Power Walk scheduled for Saturday, October 2<sup>nd</sup>. Several clubs will be observing this day through some of the suggested events...safety fairs, bicycle rodeos, BrainMinder Buddy presentations, parades, 5K runs and many other creative activities. This day was designed to create a public awareness of Pilot International's focus on "Protecting Your Brain for Life"

and to achieve universal awareness and prevention of Brain-related Disorders and Disabilities. If your club did not plan an event, you are encouraged to join in with another club's event...plus you will have the opportunity of making new Pilot friends.

Then we observe Founders Day on Monday, October 18. We have a rich legacy that we must not forget. The question we must ask ourselves is what kind of legacy we will leave for those Pilot members of the future. Just as Pilot has changed over the years, so has our world...we now live in a technological age. BELIEVE, our International theme for this year identifies our most important element – our belief in ourselves. We believe in Pilot...whether we are working to fulfill our mission or to support our guiding principles...Service, Integrity, Friendship, Vision and Leadership. We must BELIEVE in what we have accomplished for the past 89 years and celebrate who we are and what we are presently doing for Pilot that will make a difference in our communities and world.

What better way to observe Founders Day than to emphasize October as MEMBERSHIP MONTH. We must remember the best marketing tool is by "Word of Mouth." Each day we come in contact with prospective members. Always be prepared to talk Pilot and have a brochure or some information about Pilot to give that person...and wear your "Ask Me About Pilot" pin. Most of all, remember that enthusiasm is contagious!

BELIEVE...that love and kindness will make a difference and change lives.

*Esther Foster*, Georgia District Governor

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2010—2011  
GEORGIA DISTRICT  
DAC/DEC

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Beverly Garner  
Lt. Governor  
West Central Region

The **Vision of Pilot** is to achieve universal awareness and prevention of Brain-related Disorders and Disabilities.



The **Mission of Pilot** is to serve by furthering Pilot International's humanitarian efforts through charitable, educational, and research programs in communities throughout the world.



### FROM OUR CHAPLAIN.....

**"Angels around us, angels beside us, angels within us. Angels are watching over you when times are good or stressed. Their wings wrap gently around you, whispering you are loved and blessed." Angel Blessing**

This sums up how Angels operate. They are everywhere and keep us wrapped up with their wings of Love. When we are having a difficult time, they wrap their wings even tighter to give us that extra support. As we go about our daily lives, remember you have an angel with you. Bless each and every one of you because the inner Angel in **YOU** might be the Angel that can **"Touch the Lives of Others."**

Our District Prayer Chain: [cynthiaspearman48@gmail.com](mailto:cynthiaspearman48@gmail.com)

*Cynthia Spearman*, Georgia District Chaplain



### A NOTE FROM OUR ECR, WINNIE BREWER

Governor Esther has asked that I share some of my background with you this month, and I thank her for this opportunity. I am a Paralegal/Administrative Assistant having worked in the legal field for over the past thirty (30) years. Through my association with the law office, it has allowed me to work one-on-one with clients as they transition into a different phase in their life, most of the times under difficult and stressful situations. These opportunities have given me insight into the needs of community involvement and helping those through their circumstances.

My husband, Steve, and I, have been blessed with 11 grandchildren. Bryan, our first-born grandchild, was born with Down Syndrome. Bryan has enlightened me as to how important early intervention is to a child with special needs and their development. I in turn relate this understanding to Pilot's BrainMinders program and how it can have dramatic effects on young children in educating them to "protecting their brain for life."

I also have expanded my desire for community service on an international level, when traveling to Costa Rica with my husband every year. We have the opportunity to donate school supplies, hygiene products, and other items as needed through the Nosara Surfing Foundation. We recently worked with the Foundation as they began the process of developing a home economics program for the young girls in the schools in Nosara, Costa Rica. We were able to seek out donations for sewing supplies and a sewing machine which we just transported this past Spring.

In addition to my involvement and association with Pilot International, I support the Down Syndrome Association, and am the Sgt-at-Arms of my PEO Club. I am also a member of the Florida Paralegal Association.

Those who know me know that I enjoy the ocean, and most importantly spending time with my family.

*Anatole France* said, "To accomplish great things we must not only act, but also dream; not only plan, but also believe." I believe in each of you, and the great things that we will accomplish by working together.

In Pilot friendship and service.

*Winnie Brewer*, 1<sup>st</sup> Vice President

E-mail: [wbrewer@pilothonq.org](mailto:wbrewer@pilothonq.org) or [princess@brevard.net](mailto:princess@brevard.net)

### IRS REPORTING FOR CLUBS



All Pilot Clubs are required to report to IRS regardless of amount of income.

Clubs are not required to file a Form 990 or 990EZ because your gross receipts are normally \$25,000.00 or less, but are required to file form 990-N, Electronic Notice known as e-Postcard. This form should be filed by the fifteenth day of the fifth month after the close of the tax year. For Pilot clubs that will be November 15, 2010 (period beginning July 1 2009 through June 30 2010.)

This electronic postcard form can ONLY be filed on line. The website is <http://epostcard.form.990.org>

A couple of reminders....

November 1<sup>st</sup> – Due date for sending Anchor Club International and District dues.

Pilot Clubs 2010-2011 dues were due July 1, 2010 for both International and District. If you haven't paid PI and/or GA District dues yet, please do so immediately.

*Barbara Wright*, District Treasurer

### FALL COUNCIL REPORT

We had 241 registered for Fall Council. Laura Keever and Linda Covington did an outstanding job in leading the workshops on leadership and membership. Kristina Brooks and Marge Sarr also did a good job facilitating the autism workshop. We have received good reports on all the workshops. Our fashion models did a great job in modeling the new Fall Fashions.

Many thanks to Donna Arnold, Fall Council Chair, and Patricia Wilkinson, Co-Chair, for a job well done. To the DAC/DEC...thanks for all your help and support.



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## LEADERSHIP

Louise Shimer, Leadership Coordinator

Do you dread getting up in front of a group and giving a speech? Even if you are a skilled speaker, you are bound to feel nervous sometimes.

Here are some excellent tips for you to successfully become a good public speaker.

- ✚ The first and foremost secret is to be always prepared for the speech. Be hundred percent sure of your content and know exactly what you are going to say to your audience. And always know a little more than what is on your speech. This way, you gain confidence as you go along because you know what you are talking about.
- ✚ Time your speech well. You will be extra confident if you plan exactly when you will start and finish.
- ✚ Practice makes perfect! You will notice drastic improvements in the quality of your delivery every time you practice,
- ✚ Relax a bit before the speech. Take a few deep breaths through your nose and let the tension melt away.
- ✚ Remember, stage fright is nothing but a manifestation of our lack of belief in our own self. So tell yourself that you are going to speak really well and you will.
- ✚ Your body language defines your personality. So don't slouch, smile excessively or fiddle with your hair or hands. Be confident and maintain a right posture with your head upwards.
- ✚ Focus more on the speech than the audience.
- ✚ Always be energetic and alert while giving a speech as it livens up the atmosphere. Spectators look up to you as someone who is very sure of what he is speaking.
- ✚ Remember no one really knows how tensed you might be. So even if you make a mistake or an error, move on and don't let it break your flow. This will maintain your confidence. Smile and stay focused.



## MEMBERSHIP

Cindy Tatum, Membership Co-Chair

So . . . your club has gotten several new members—now what do you do with them? I would like to give you some hints for handling new members correctly, and hopefully keeping them for many years. Retention of members is extremely important.

When you get a membership application, be sure that you take action immediately. Remember, according to PI Bylaws, your club doesn't have to vote for new members. If your club still votes on members, don't delay. Be sure that the new members are introduced to the membership at the first meeting after they join, and send the new member form to PI Headquarters so they will be on the



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mailing list. Provide them with a new-member kit, hold a new member orientation, assign a mentor to each new member, and assign hospitality hosts to each table at club meetings to introduce members and encourage their involvement in club activities.

Each club has a responsibility to inform new members of member benefits and responsibilities. Be sure that they understand all of the opportunities for involvement and service. Assign them to a division promptly. Put them to work and encourage them to participate as much as possible.

In today's society, busy professionals don't have time to waste. Be mindful of your members' time constraints when you plan meetings. Stick to your time schedule. If meetings are too long, members will many times find it necessary to resign from the organization. Their time is valuable and in short supply.

Consider the things detailed above when dealing with your members (veteran and new members). In summary, give them the information they need to become well-informed members. Share generously the Pilot friendship that we all talk about. Show concern for them and their families. Put them to work and be mindful of their time. These strategies should help you in your quest to retain members. You don't want to lose them—make them love Pilot so much that they will never want to leave.



## SEEKING PROJECTS FOR YOUR CLUB

Era Hall, Projects Coordinator

Would you travel with me to Vidalia, Hazlehurst, and Eastman? When my friend, GA Pilot, SE Lt. Governor, Beverly McKenna, asked, I jumped at the chance to meet the Pilots whom I only get to see at regional, state, and international functions. Communities across Georgia are benefiting from the loving and challenging work of the Pilot Clubs. A sampling of projects happening in the SE District:

- The Pilot Club of Vidalia is making preparation to host the annual Christmas Holiday Party for children, teens and adults at the Development Center. They are also planning a dinner meet and greet with other clubs in close vicinity to Vidalia.
- The Hazelhurst Pilots, small in number but mighty in the good they do, have been on their toes selling tickets at the County Fair booth, writing a rule and regulation booklet for their annual Fishing Tournament and then profiting their club by selling advertisement space to local businesses. They have also been celebrating birthdays at the nursing home, and playing hosts at the Chamber of Commerce's 1890's Day event where the Pilot Club information is set and readily available.

- The Eastman Club has been wowing the school children with the BrainMinder puppet show, and they have given recognition, support, and accolades to members of the Anchor Club.



Higher up the state in Hall County, the Gainesville club has been assisting their local sheriff department in reaching out to those who can benefit from Project Life Saver (PL). They are also working on a grant towards funding training expenses of local officials in the PL helicopter search program that is organized through the Warner Robins training center. Hall County is the first county in GA to be associated with these search agencies. For further information look at: [www.hallcountysar.org](http://www.hallcountysar.org). The Pilots in Gainesville are also developing a Facebook page in effort to raise awareness about PL to families dealing with the challenges of autism and other brain related disorders. In addition, the group intends to work with the "Hug a Tree" program leaders to train Hall County's EMA volunteer search and rescue team. The "Hug a Tree" curriculum instructs 7-10 year old children what to do if they get lost in the woods.

These are only miniscule mentioning of the Pilot Club projects. Keep up the good that you do, and do not be discouraged even when it happens that only a few members can participate in an event. The good work of Pilot is immeasurable to the community in setting sail on the true path. Stay on course, and remember to send pictures of your Pilot Club adventures!

Have A Happy Harvest Season!



**GOLF TOURNAMENT FUNDRAISING**  
Judy Jackson, Fundraising Coordinator

**I was excited to receive the following information from the Pilot Club of Eastman and am pleased to share the success of their Golf Tournament:** Ten

years ago our club started the year with \$300.00 in the treasury. We worked hard selling tickets, raffles, etc just to pay the bills. We re-evaluated our goals and developed a plan to hold a major fund raiser. We publicized, organized a plan of work and followed up with a report on



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results. The major fund raiser was a golf tournament. This year we had 91% of our membership working an average of 20 hours. Work began about four months prior to the golf tournament. Each year we learn something! Over the past ten years we have had an average of 27% increase in net profits and had fun doing it. This is how we did it.

Sponsors buy signs to be displayed at golf holes. Pilots and other donors furnish gifts, excluding golf winning prizes. Food and drinks for lunch are donated by donors. Pilots and co-Pilots solicit golfers and donors. Signs are saved each year to eliminate printing expense and a data base of participants is maintained for next year. Pictures of sponsor signs are made and sent to sponsors along with a "thank-you" letter and a fact sheet on how the funds will be used.

Some of our projects are: buying helmets for kindergarten students, birthday/Christmas gifts for two group homes of mentally challenged clients, scholarships for Anchors (2) and a local nursing scholarship, coloring books and a presentation for our local BrainMinders program, bud vases for Lifeline customers on Sweetheart Day and the annual BrainMinders poster contest at the middle school. Budgeted this year is the activation of our CareTrack equipment for locating lost patients and the purchase of a defibrillator for the Dodge County Recreation Department.

The success of our project is the planning and delegating of duties to be implemented about four months prior to the golf tournament in June, increased publicity, personal contact with local sponsors and patronizing our sponsors. Having a healthy treasury frees us to help in other projects. We recommend large fund raisers! For more information you may contact Lynette Johnson, Publicity Chairman, [ljohn93729@aol.com](mailto:ljohn93729@aol.com) tel: 478-374-3373.

Thanks so much Lynette and Eastman Pilots for sharing your golf tournament!  
Clubs share your favorite fundraiser; just email me at [jsjshes@att.net](mailto:jsjshes@att.net). Have a great October and lots of success in fundraising!



**PARLIAMENTARY PROCEDURE –  
WHAT AND WHY?**

Cindy Weaver, GA District  
Parliamentarian

The eyes glaze over, the mind goes into that 'other' place when somebody mentions Mr. Robert, or utters the dreaded P words. So why is it important that we know what these rules are, and how to use them?

- 1) Because the PI Bylaws mention them?
- 2) So we know what is supposed to happen next in the meeting?

- 3) To keep "them" from pulling a fast one on the rest of "us"?
- 4) So when the president doesn't show up, somebody else can chair the meeting?

Well, all of the above, really, although the last one would really just need an agenda. But I digress. Parliamentary procedure is a catch-all phrase which includes all the rules that govern the transaction of business in meetings. It is not identical to *Robert's Rules of Order* - Instead, *Robert's Rules of Order Newly Revised (10th Edition)* ("RONR") is the most popular of several parliamentary books, but it is the one which has been around forever and is the one adopted as the authority by Pilot International. RONR is also an excellent resource and includes sections on presiding, the duties of officers, taking minutes, running elections, writing and amending bylaws, and holding board and committee meetings. RONR is available in both hardcover and soft cover and can be identified by its gold cover.

In future Governor's Bulletins, I will try to give an example of a common question and its answer, but some "pet peeves" to try and remember to avoid, are: When someone wishes to pose a question to the body, they Move – as in "I move that the meeting be held on Tuesday." You do not say "I make a motion that . . ." – an easy way to remember this is that you make a cake, not a motion!

- YOUR LEGAL BEAGLE

### PARLIAMENTARY Q & A TIME

**Common Question:** If your parliamentary authority is *Robert's Rules of Order Newly Revised (10th Edition)*, is it true that motions from committees "don't require a second"?

**Answer:** Yes, and no. Actually, a main motion from a committee requires a second just like any other. The difference is that by coming from a committee, the motion already carries a second (or it wouldn't have made it out of the committee). As a result, a more proper phrase would be that motions from committees don't require an additional second from the floor. A committee composed of only one member would need a second from the floor. RONR (10th Ed.) § 3 (p. 78).



### GEORGIA PILOT FOUNDATION

We had a great Fall Council with about 240 Pilots and others. I wish all could have attended. Everything was great about it. We even had some Anchors there. Robin and I did a mini drawing for GPF. I had items with a UGA theme and Robin had a GA Tech basket. The drawing raised us \$755, instead of the \$615 I reported at Fall Council. Last year GPF fell short in raising the \$9,000 for the six scholarships that we give each year. This extra money will

hopefully bring us to \$9,000 this year. We also are hoping that most clubs have budgeted \$100 for GPF this year.

We are doing a Dream Basket Drawing with the proceeds to be split between GPF and PIF as our big fundraiser this year. It will be at district convention being held April 1-3 at Gwinnett Place Marriott. There will be seven baskets with a total of \$3,000 in cash. This will be taken from the ticket sales. We will have 1 with \$1,000, 2 with \$500 each, and 4 with \$250 each. There will also be baskets with gift cards and cash to be donated by the clubs and individuals. We are asking each club to donate two gift cards valued at \$25 each or \$50 cash and we would like for all clubs to participate. The drawing will be held Saturday, April 2, 2011 at the District Convention Installation Banquet.

The tickets will sell for \$10 each or 4 for \$25. Last year it raised almost \$10,000, but we can do much better this year. We need to start now. You have plenty of time to sell tickets and have mini fundraisers in your clubs to raise the money. Please make checks out to GPF. Last year some of the clubs passed a basket around at each meeting to collect money and bought tickets in their club's name. We really like that idea. Why don't we all try it?

All clubs except for a few picked up their first packet of tickets at Fall Council. If the president did not pick the tickets up, check with your members in attendance. Someone has them. If you would like more, please contact Robin Perry.

We also collected some of the gift cards or \$50 cash from about 20 clubs at Fall Council. If you didn't give your two \$25 gift cards or \$50 cash at Fall Council, please send them to Brenda Walker, PIF representative. See her contact info below. When you purchase your gift cards, please make sure they are activated by the store clerk. We had a few last year that were not.

We are all really excited about this fundraiser and all the potential it has for both GPF and PIF. We hope that you will be too.

Again, thanks for your continued support for our Georgia Pilot Foundation.

Sherry McDuffie  
GPF Representative  
137 Windy Hill Ct  
Athens, GA 30606  
706-549-0935 (H)  
706-540-8904 (C)

[sherrymcduffie@charter.net](mailto:sherrymcduffie@charter.net)

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## GA DISTRICT DIRECTORIES

If anyone would like a copy of the GA District directory emailed to them, please contact Kirsten Jorgenson at [kajorge@yahoo.com](mailto:kajorge@yahoo.com).



### **PIF IMPORTANT REMINDERS**

Brenda Walker, GA PIF Representative

\*Grant applications must be postmarked to me no later than October 1<sup>st</sup>. I hope that date hasn't slipped up on you.

\*Is your club promoting the Pilot Brain Power Walk on October 2<sup>nd</sup>?

\*Did your club budget for \$250 Grants & Scholarships Fund contributions and \$10 per club member for Pacesetters?

\*Did your club have a Foundation program in September? If so, let me hear about it.

\*Did your club elect a PIF Sweetheart and submit her name to PIF along with a donation by September 30<sup>th</sup>?

If you have any questions, or I can assist you with PIF matters, please let me know.

## ALZHEIMER'S MEMORY WALK

In 2009, the Alzheimer's Association raised over \$32 million nationwide, with more than \$1.5 million contributed by the many walks held in the State of Georgia. More than 1,000 teams and over 8,000 Georgians came out to show support for the Alzheimer's Association last fall. Memory Walks are their largest fundraising event while at the same time generating awareness for the cause and work of the Alzheimer's Association.

Last Fall, under the leadership of Past Governor Louise Shimer, Georgia District Pilots partnered with the Alzheimer's Association in working together on a greater scale as partners in our quest to provide support for all those affected by brain disease and disorders by promoting services, through education programs and awareness campaigns and supporting the organization through Memory Walks and other donations.

Several Walks have already been held in September, but there are others that have been scheduled for October and November throughout Georgia. If you are not already committed to a particular walk, we encourage you to go the website listed below and locate a walk that would be near your club. [www.alz.org/georgia](http://www.alz.org/georgia)

## PHOTO FROM FALL COUNCIL'S "WHO DONE IT" SKIT



## *CONYERS CHRISTMAS TOUR OF HOMES*



**Sunday, December 5, 2010**

**1:00 p.m. - 5:00 p.m.**

*Featuring Private Homes in the  
Historic District of Olde Town Conyers*  
Sponsored by: Pilot Club of Conyers, Inc.

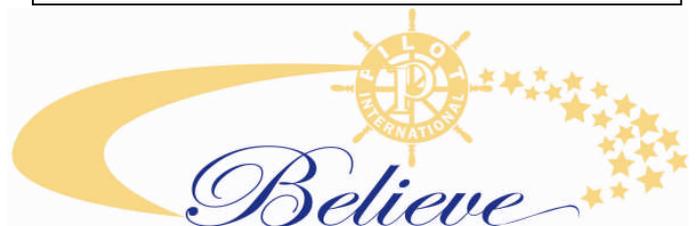
Tickets are \$12.00 per person pre-tour & are available at:

- ◆ The Conyers Welcome Center ◆
  - ◆ Conyers Flower Shop ◆
  - ◆ Reagan Home Care Pharmacy ◆
  - ◆ Conyers Pharmacy ◆
  - ◆ Fancy a Nibble Coffee, Tea & Sweets ◆
- Tickets are \$15.00 per person tour date & are available at Tour Headquarters, the Olde Jail Museum, Milstead Avenue.

For further ticket information call or write:  
Barbara Nix, 770-679-0867  
Tour of Homes, c/o Pilot Club of Conyers, Inc.  
P.O. Box 382, Conyers, GA 30012  
\* Image by Orrin Morris, used by permission



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**OCTOBER BIRTHDAYS**

**PAST GOVERNORS**



Margaret Johnston – October 3  
 Evelyn McCain – October 18  
 Hazel Sweger – October 23  
 Myrna Warner – October 28

**WELCOME OUR NEW MEMBERS**

The Georgia District would like to welcome all the newest members to our organization! WELCOME!!

| New Member       | Club         | Sponsor        |
|------------------|--------------|----------------|
| June Johnson     | Bainbridge   | Emily Yent     |
| G. Wilson Page   | Classic City | Diane Roberts  |
| Sandra Blount    | Classic City | June Robertson |
| Gary Shimer      | Cherokee Co. | Louise Shimer  |
| Riley C. Taylor  | CSRA         | Casey Kvartek  |
| Sue Thompson     | Hogansville  | Elaine Carr    |
| Valerie Thomas   | Statesboro   | Reinstated     |
| Kelly Anne Jones | Cochran      | Jackie Jones   |



**In Loving Remembrance...**The Georgia District extends our deepest sympathies to those who have lost loved ones.

| Pilot           | Pilot Club                 | Relationship |
|-----------------|----------------------------|--------------|
| Susan Hoffman   | Lenexa, KS<br>PI President | Husband      |
| Nancy Jacobs    | Jones County               | Husband      |
| Elaine Hurt     | Jones County               | Brother      |
| Cecilia Padgett | Carrollton                 | Mother       |

**DATES TO REMEMBER**

PI Brain Power Walk – October 2, 2010  
 Founders Day – October 18, 2010  
 Make a Difference Day – October 23, 2010  
 Anchor Dues Deadline – November 1, 2010  
 Deadline for Clubs to file IRS forms –  
 November 15, 2010  
 Anchor Convention, Legacy Lodge, Lake Lanier  
 Islands – March 4-6, 2011  
 District Convention, Marriott, Atlanta Gwinnett  
 Place, Duluth, GA – April 1-3, 2011  
 PI Convention, Sheraton Hotel, Dallas, TX –  
 July 13-16, 2011

Good friends are like angels, you don't have to see them to know they are there.



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# Georgia Pilot Foundation, Inc.



## CONTRIBUTION FORM

The Georgia Pilot Foundation, Inc. is a non-profit, charitable foundation, which currently provides post secondary education scholarships to Georgia District Anchor Club members, as well as to benefit people with disabilities and brain related disorders.

Please send your gift, along with this completed form to: **BARBARA WRIGHT**  
2010-11 GA DIST. TREASURER  
4012 FIVE BRIDGES ROAD  
BLAKELY, GA 39832

Enclosed is a gift of \$\_\_\_\_\_ as a:

- Memorial Gift in Memory of \_\_\_\_\_
- Honorarium Gift in Honor of \_\_\_\_\_
- Special Gift \_\_\_\_\_
- Other Gift \_\_\_\_\_

Please send an Acknowledgement to:

Name \_\_\_\_\_

Address \_\_\_\_\_

GIVEN BY: Name \_\_\_\_\_

Address \_\_\_\_\_

Pilot Club \_\_\_\_\_



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The Georgia District Governor's Bulletin is published monthly.

Layout Editor is Tammy Purcell.

Articles are due on the 10<sup>th</sup> of the month preceding the publication date.  
Please e-mail articles to Esther Foster at [estherfoster@windstream.net](mailto:estherfoster@windstream.net).

Every effort will be made to publish news by clubs.

Articles may be edited to fit space.

Club Presidents: Please pass on a copy of the Governor's Bulletin to EACH member of your club. If lack of money for photocopying is a problem, bring a few copies of the Governor's Bulletin to your meeting and pass them around for everyone to read. Have each member initial it when he/she has read it.



*Esther Foster*

*PI Georgia District Governor*

*107 Pineview Road, Gray, GA 31032*



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